



# Q1 2020 CSR QUARTERLY REPORT

FORCE FOR GOOD

As COVID-19 spread around the globe, Nu Skin and the Nu Skin Force for Good Foundation looked for opportunities to help. Some of our efforts include:



Mainland China: Donate cash 1.2 million yuan and 475 air purifiers.

Hong Kong: Providing in-kind donations to children with CHD and co-sponsoring a program that provides vulnerable groups with emergency materials and emotional support.



Europe: Donating cash to the European Red Cross to help hard hit areas.

Indonesia: A donation was given to the Fatmawati Hospital COVID-19 team to buy masks and protective suits for doctors and nurses. Donating Perennial Body Moisturizer and Liquid Body Bar to nurses and doctors.



Japan: Donated 2,500 face masks to the Mask Team of the Ministry of Health, Labor, and Welfare, who will provide the medical materials to hospitals that accept critical-care patients of COVID-19. Also donated 1,000 face masks to Second Harvest Japan (2HJ). Two separate donations were also made that will be used for emergency relief efforts around the world and to provide meals, shelter, and study support for children and their families during school closures.

Korea: A donation was made to purchase anti-contamination clothing, masks, hand sanitizer, and food.



Malaysia: A donation was made to buy 600 sets of personal protective equipment for doctors and nurses at the Ministry of Health.

Philippines: Donating to support feeding programs for children. In addition, LifePak was donated to doctors and nurses at Philippines General Hospital.



Singapore: Donating Nu Skin products including AP24, Liquid Body Bar, and Enhancer to doctors and nurses at Singapore General Hospital.

Thailand: A donation was given to the Pediatric Cardiac Surgery Foundation (PCSF) to buy medical equipment.



Taiwan: Giving 1000 Hand Lotion, Perennial Body Moisturizer and Enhancer to 8 hospitals and 700 healthcare workers.

United States: Donating to the American Red Cross and to the United Way's Community Response Fund. Also provided nearly 2,000 face masks to local hospitals and tens of thousands of units of hand sanitizer to the American Red Cross, local hospitals and other authorized charity partners.



Vietnam: A cash donation was given to Children's Hospital to buy 60,000 masks for doctors and nurses.

All donations collected on our Nu Skin Force for Good Foundation website from March until May 2020 will be put towards COVID-19 response efforts.



Through the Children's Heart Fund, 227 children with congenital heart disease helped. Plus, helped 14 children in Malaysia.



SAFI Extension program expanded to 4 new districts, trained 21 government agricultural workers, and continued agriculture training at the SAFI campus for more than 30 families.



Funded 3 new land protection projects in India, Philippines, and Thailand through Seacology.

## Where was VitaMeal distributed?



Total: 11,202,210 Meals

### MEET MARIA:

María Gutierrez is a single mother from Colombia who lives with her three children: Edilberto, (21), Misael (13), and Eliaide (2). All of them have struggled with malnutrition and being underweight. The family loves VitaMeal and the nutrients that it provides for them. Maria says "it is very tasty." Since receiving VitaMeal, Maria has noticed that her kids have more energy.



Recycled 60,896+ empty bottles in mainland China.



Launched the Little Things campaign inviting sales leaders and employees to make small changes when it comes to sustainability.



Communitas Award winner.



Up to 120,000 printed copies per year are expected to be saved after Hong Kong staff moved various product information to a digital format. Indonesia also reduced paper, lighting, and paper bag usage.



100% of Top 20 Products have a plan in place to improve environmental impact.



Taiwan employees and sales leaders participated in an Earth Hour campaign by turning off lights for an hour.

Employees participated in a blood drive in Indonesia and the United States.



Volunteers visited Japanese students who are in the Leader in Me program to teach them important leadership skills.



Provided 240 families with meals each month and 169 children were fed at their NU Café in Taiwan.



The United States helped raise funds for autism, cancer research, military families, and 4 local schools.



322 volunteers joined in various activities in Mainland China accumulating nearly 950 hours and benefiting 2,487 people.



32 US employees served lunches to the needy and assembled 375 feminine hygiene kits for Days for Girls.



Nu Skin Volunteers attended the Lunar New Year Market with children from the Hong Kong Society for the Protection of Children.



In Korea, provided 6,500 lunches to children (Meal Box Sharing Project).



Nu Skin is a for-profit distributor of nutritional and skin care products and is traded on the New York Stock Exchange (NYSE). Nourish the Children is an initiative of Nu Skin and is registered in some states as a commercial co-venture. The initiative enables Nu Skin's brand affiliates and customers to purchase VitaMeal from Nu Skin and donate it to charitable organizations to help solve the complex world problem of feeding malnourished children. The price of VitaMeal includes the cost of manufacturing, general overhead, distribution and sales. As in the case with other Nu Skin products, brand affiliates are paid commissions and Nu Skin earns a profit margin from each sale of VitaMeal.